La Casa del Sol

Your Home at the Coast - on North Padre Island

Winter Newsletter website: www.lacasaresort.com January 2019

Current Board Members:

President Jim Vannatta
Vice President.... Steve Gandy
Treasurer Dennis York
Secretary Gaylen Cox
Director Jerry Cigainero
Director Candy Lamel
Director Bud Lowack

NOTE:

To speak with any of the Board members, call the Reservations Office at (817) 396-4676 to leave a message with your contact information. The Board member you want to speak with will return your call.

ANNUAL OWNERS' MEETING AND ELECTION

1:00 p.m., Saturday, February 23, 2019 Comfort Suites - 411 West Road to Six Flags Drive Arlington, Texas 76011

All owners are invited to attend <u>or cast your vote by proxy</u>. Be sure your 2019 dues (and any fees owed) are paid, and <u>SIGN and MAIL</u> the enclosed proxy by February 16, 2019.

One lucky Owner unable to attend the meeting will win a free IP week at the Resort by sending in their proxy. Another owner attending the meeting will also win a free IP week at the Resort. Please return your proxy even if you do plan to attend so we can plan for the headcount. Proxies mailed will be handed back to owners when they check in for the meeting.

A Message from the President:

Once again, HELLO to all La Casa del Sol Owners,

I hope your Christmas was great and that 2019 will be a good year for all. Your Board of Directors made the decision to shut down the resort for the first month of the new year. The complete replacement and code upgrade of the roofs and remaining air conditioners is scheduled to begin January 2, 2019. By the time you read this, those two projects should be complete. Weather obviously can be a factor in that schedule. Also during January we will be replacing the mattress sets and having all carpets and sofas/chairs professionally cleaned. When LCDS reopens Hurricane Harvey damages and repairs will be behind us.

I look forward to seeing you all at our annual meeting on February 23, 2019. I want to put an early bug in your ear. Your Board has had minimal discussion about implementing electronic communications. Postage and printing for all of the mailings is not a small cost. Please bring your thoughts on this subject and your current email address to the meeting.

I will reiterate that our biggest challenge is to increase ownership/revenue to keep pace with rising costs of operation. The current incentives and low cost of ownership are continuing this year. Have everyone you know visit our website or call the reservations office, and make sure they give us your name as a reference. It could be worth a FREE week in paradise for you. Our website, www.lacasaresort.com, and our Facebook page, La Casa Del Sol Council of Co-Owners, are active and constantly updated.

I hope to see you on the island!

Jim Vannatta - lacasapresident@yahoo.com

Election of Owners to the Board of Directors:

Two (2) owners submitted applications to run for a position on the Board of Directors in time to publish their information in this newsletter. There are 2 positions open for election at this time, so you will cast your vote for no more than two (2) people. Both of the candidates listed below are running for re-election to another term. If other owners would like to serve, they need to notify Secretary Gaylen Cox at lacasasecretary@gmail.com by email as soon as possible so their nominations may be considered at the Owners' Meeting and their names can be included on the ballot before the final votes there are tallied. Below, (listed in alphabetical order), are letters of introduction submitted from each candidate:

Jerry Cigainero

Phone: 817-964-3396 Email: <u>Jcig1943@yahoo.com</u>

My name is Jerry Cigainero, and I'm asking to be re-elected to the Board of Directors. My wife Sue and I have been owners since 2004, and enjoy our little resort very much. I've been on the Board the last six years, and we have many challenges in the coming years.

- Our Owner base has gotten smaller, and with the Board continuing to work and cut our cost, It's still very hard. We still have to take care of our owners.
- We need everyone's help in getting new owners. New Owners will help increase revenues and keep our Annual Dues reasonable, while allowing us to keep our resort looking good and well Maintained.
- We need to continue to analyze our expenses and cut where we can, hold our operational
 expenses down, and work within our Budget so that we continue to run our business in the best
 interest of our owners.

I believe that I have the education, business experience, and the skill sets to help our Board achieve these goals for you. I'm a retired business man with 48 Years Experience. I have been fortunate to manage large budgets of over 28 million dollars, goals, and people, and have a history of success in all areas. I won my company's highest award for Excellence, and many other awards throughout my career. With your vote, I pledge to work on the Board for our owners, and to run our resort as a business for you. I can be reached at the above email address or phone number. Your support will be appreciated!

Sincerely, Jerry Cigainero

Steve Gandy

Phone: 214-354-9221 Email: lacasavp@gmail.com

My name is Steve Gandy and I currently serve on the LCDS Board of Directors as Vice President – Resort Operations. Since my appointment to this position in 2014, I've had the great pleasure of overseeing a lot of positive changes at our resort. Hurricane Harvey dealt us a major setback, and it was my duty and pleasure, with a lot of help from my wife Carrie, to help with the recovery effort. The recovery effort included dealing with the many contractors involved, adjusting to the many delays due to the insurance companies, and finally seeing this chapter come to an end, leaving us with a greatly improved resort.

I hope you will allow me the honor to continue serving on the Board for my final term.

Thanks again for your continued support.

PLEASE: SIGN YOUR PROXY AND MAIL IT BACK

SO IT WILL COUNT TOWARD THE QUORUM NEEDED TO TRANSACT BUSINESS.

AND IF YOU DO PLAN TO ATTEND, PLEASE CHECK THAT ON YOUR PROXY

AND MAIL IT BACK, SO WE CAN ANTICIPATE THE HEADCOUNT FOR THE MEETING.

IP Week Usage:

The relaxed requirements for using IP (Interval Plus) weeks at the resort continue at this time, and the rules and rates for those weeks are on the website. We have units available for use under this new policy until the Memorial Day weekend, with the exception of the Spring Break weeks in March (which are always full). You can reserve any units available as early as 29 days prior to check-in, without using your own IP weeks (which you can reserve at 30 days prior, as designated in your deed). To encourage friends and family to visit the resort, and perhaps join our La Casa family of owners, you can reserve a "sponsored IP week" for them (at 29 days or less prior to check-in) when there is availability. Please see the website and call the reservations office with questions. If you sponsor someone new who purchases a deeded week for themselves, you may qualify to use an IP week this year for free!

Welcome to our newest employee in the Reservations and Accounting Office:

Mary Baker has been hired as the full-time replacement for Andy Moore. She has many years of accounting experience, a good telephone manner, and we hope you will make her feel welcome when you call the office. Kathy Williams continues to work for us part time, and we thank her for stepping up to work longer hours over the past year, while Andy was fighting her illness and after she lost her battle to Leukemia. We hope you will attend the Annual Owner's Meeting on February 23, where you will have a chance to meet Mary in person.

IMPORTANT NOTICE TO OWNERS from the ACCOUNTING OFFICE:

REMINDER: The unit/week you own is <u>real property</u>. When an owner dies or is divorced, the deed needs to be updated. We still have some owners who need to update their deeds to reflect the life changes that have occurred.

If the property was in the parents' names and one or both are deceased, the will(s) need to be probated and the deed changed by an attorney. The Reservations Office may be able to assist you with updating the ownership records.

If the property is awarded to you in a divorce settlement, the attorney(s) will need to update the deed on file in Nueces County. This isn't something we can do for you.

If you have any questions, please contact the Reservations and Accounting Office.

La Casa del Sol 18757 S. Highway 377 Cresson, TX 76035



La Casa del Sol Council of Co-Owners

January 2019

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Fraud Alert:

PLEASE <u>be very cautious</u> if approached with a scheme for renting, selling or trading your LCDS timeshare ownership! Scammers may accept your payment <u>but</u> never transfer your <u>Deed</u>, leaving YOU still responsible for paying your annual fees to La Casa del Sol.

Call the Reservations and Accounting Office if you have any questions.

La Casa del Sol (the resort):

15113 Leeward Dr., Corpus Christi, TX 78418

Phone: 361-949-6050

Resort Manager: Shelly Franklin

IF YOU WILL BE ARRIVING LATE: you will need to call the RESORT office by 5:00 p.m. on Friday to make arrangements for obtaining a key to your unit.

Reservations and Accounting Office:

18757 S. Highway 377, Cresson, TX 76035 Phone: 817-396-4676 Fax: 817-396-4740

Office hours: 9:00 a.m. – 4:00 p.m. (Monday – Friday)

TO MAKE A RESERVATION: Call after 9 a.m. central time and leave a detailed message with your contact information. If you are calling to reserve an IP week, the calls will be returned after 11 a.m. We will call owners in the order the calls were received and fill the units available. If all units are booked, you will be added to a waiting list, in case a cancellation occurs.